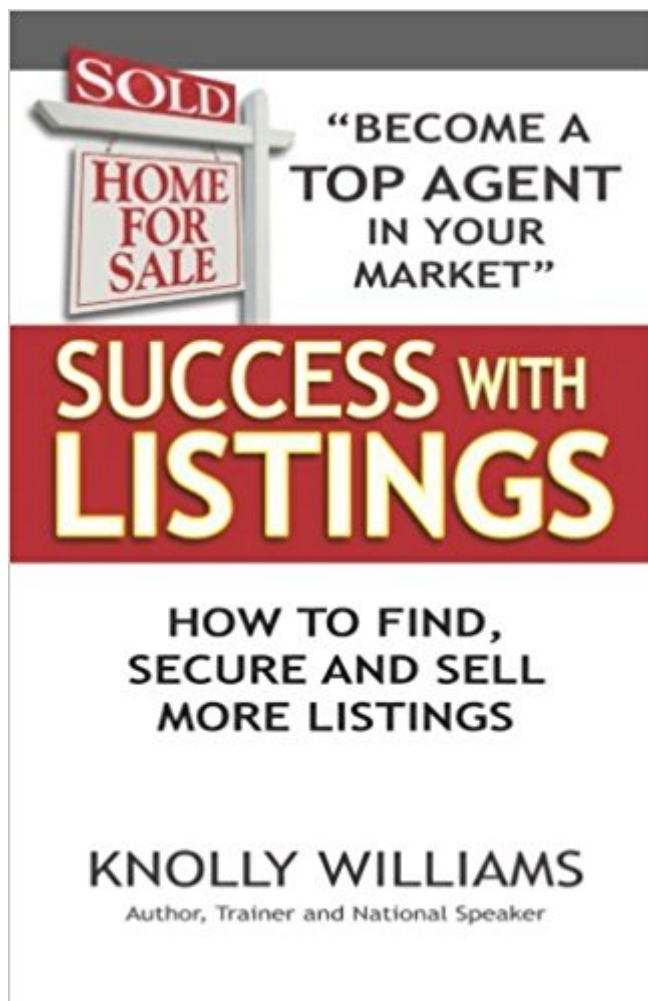


The book was found

Success With Listings: How To Find, Secure And Sell More Listings



Synopsis

On the day it was released, *Success with Listings* debuted on as The #1 Bestseller in the Real Estate category! Knolly is a Trainer and National Speaker, and has been featured on ABC, NBC, FOX, CBS, Newsweek and in over 300 newspapers worldwide. Since he obtained his license, Knolly's focus has been on LISTINGS, and he took 21 listings during his first 74 days in the business. Knolly went on to take more than 1000 listings during his first 10 years as an agent, placing him in the Top 1% of REALTORS in America . In *Success with Listings*, Knolly Williams articulates the real estate listings process in a format that is easy to understand and implement. This book will serve as your complete guide and Success Manual for your entire listings career. It's a massive book, no doubt. 430 pages! (most real estate title hover around 150 pages) But don't let the large size intimidate you. The book was written as a step-by-step TEXTBOOK AND reference guide to assist you and your team throughout your entire real estate career. Master the system that will allow you to find, list and sell more listings than ever before. With *Success with Listings* you will learn:

- How to take NIGHTS and WEEKENDS OFF so you can spend more time with your family
- How to consistently earn \$250,000 or more a year
- The systematic approach that Knolly used toÂ list more than 1000 houses
- How to list and close 6-10 listings or more a month
- How to take 4-5 vacations a year without any impact on your business
- How to cut hours, days and weeks off the listing process
- The right scripts and strategies to use on every listing
- How to generate a non-stop supply of seller listing leads
- How to build your own Top Listing Team AND MUCH MORE!

PLUS: Contains more than 95 Scripts! This book is a MUST HAVE!

Book Information

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Customer Reviews

ABOUT KNOLLY WILLIAMS Knolly Williams is an Author, Trainer and National Speaker, and has been featured on ABC, NBC, FOX, CBS, Newsweek and in over 300 newspapers worldwide. Knolly has coached tens of thousands of new and seasoned real estate agents on how to effectively list and close more real estate transactions by modeling the best practices of the nation's top listing agents. Since he obtained his real estate license, Knolly's focus has been on LISTINGS. He took 21 listings during his first 74 days in the business and went on to take more than 1000 listings during his first 10 years as an agent. Knolly provides tools and resources that help real estate agents succeed and excel at finding, securing and closing more seller listings. Through SuccessWithListings.com, Knolly helps agents generate more leads, more listings and grow their business while mastering the best tactics that are working today. Knolly also serves as the CEO of MoreSolds.com - America's fastest growing free online cloud-based contact and transaction management software for real estate agents. Knolly's mission and purpose in life is to connect with others and help them fulfill their goals and aspirations.

Talk about a well put together book! I tip my cap to Knolly for this one he definitely hit every angle you could imagine and more when it comes to becoming a successful real estate agent. Whether you've been in the business for years or you just started your career he clearly breaks down why you should become a celebrity agent (local authority) for your market. Knolly leaves no stone unturned from providing scripts, sales techniques & systems of automation that help facilitate the listing process allowing it to run like a well oiled machine. Definitely taking my business to new horizons!

Great tips from a great agent.

Great book for any agent

Excellent information for moving to the next level in real estate

Knolly - my appreciation to you. Your book arrived via yesterday and I read it in one sitting. You are so gracious for sharing all of this valuable info. I have attended Keller Williams BOLD training twice and Family Reunion, but your words and simple to follow plan resonates with me big time. I have been in the real estate business full time for 10 years and I am feeling totally fired up and focused for the future. I highly recommend it to new and seasoned agents alike!

Well written, easy read on the actual steps any person can take to get their life back on track or keep on the right track. Written by someone who has been through the ups and downs his life experience heaped upon him. He found a way to come out on the other side and decided to share that path for others to follow. After all, success leaves great big fat footprints but you have to know where to look to find them. His life lessons are shared with the emotion and simple detail that gives them the credibility we all look for in order to make a decision to follow the steps outlined in this book of life lessons. Well done and thank you for sharing with all of us.

very helpful

Lots of good info, though some of the sales techniques aren't well suited to my area.

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